

Key Recommendations



Use the authority and recognition of the existing HBO Max brand to introduce, elevate, and strengthen the new Max brand. (See 1)

what's changing" or "Explore new content"



Use specifics to generate excitement for the launch, like names of newly available programming, or famous actors from new programming,



Anticipate and answer reader questions. Other than the date there's very little in the way of specifics here, and we may well end up creating more questions than we answer. A longer, more detailed message answering, for instance, the top five anticipated questions might help reduce support inquiries.

Content Design Considerations

Articulate a clear call-to-action (what we want the user to do, and why) and

reflect that action with the user prompt on the primary button. For instance, "See

- A Good to create curiosity with the preview text.

 Could potentially increase curiosity by
 mentioning a specific benefit, e.g. "Your
 favorites + new shows for you"
- The emphasis on the month, and later again the date, could falsely give the impression that some action or deadline is looming. Is it important to be specific or could "Soon" do for the subject line?
- On first impression this could read as a person's name. "Introducing Max", "Introducing Jim", "Introducing Kenji." We may well want to introduce Max, but perhaps not as the *first* headline in the message.
- The first word being "We" doesn't create a usercentered impression. Why does the reader care about our emotional state?

Absent any connection to a larger theme, "dying to tell you" reads like a cliche marketing phrase.

Is this *necessarily* good news?

- Overall this first paragraph does not say clearly what is actually happening. We may want to use bulleted lists or other scannable content, combined with more straightforward writing, to say exactly what it happening to reduce questions and confusion. For instance:
 - "When Max goes live, you'll get:
 - All the HBO Max programming you already love, like Succession, Game of Thrones, and DC's Titans.
 - Tons of new shows in binge-friendly genres like true crime, reality TV, food, and lifestyle.
 - Access to Max on all of the same platforms and devices you're using today.
- This is a marketing cliche, and also could create the false impression that the user will need to do something on May 23. If they do, we should tell them what it is or link to specific instructions.
- The ambiguity here could create a sense of concern. Access how? Access where? (The recommendations in point E above could remedy this.)
- H It looks like all-caps on buttons is our existing HBO
 Max house style; the transition to Max is an
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 (All caps is harder to read and can cause issues
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- It looks like all-caps on buttons is our existing HBO Max house style; the transition to Max is an opportunity to change this for improved usability. (All caps is harder to read and can cause issues with screen-reader software.)
- We should either not mention this or be much more specific. It invites a number of questions. What does "move" mean in this context? Will the user need to go to a new website? Will they need to sign back into their apps? When can I add new Max programming to my watch list? And so on.
- "Stay tuned" feels cliche and antiquated for a online streaming-first brand. Also, are there more updates planned? If there are, let's say specifically what they are. If not, we can drop this.
- More information about what? What questions are we anticipating? How could we make it clear to the user what, if any, the difference is between the content they'll find at the LEARN MORE link and at the Help Center link?

Design and Branding Considerations

We've got a bit of a brand muddle here. The sender name, email address, and footer information are from the HBO Max brand. The visual header logo, and the button color, seems to be jumping over to the new Max branding.

Messages are harder to understand when the voice / speaker isn't clear. We might consider clearly positioning this as an update from HBO Max

- with whom the user already has a relationship
 and use our authority to actually introduce the
 Max brand and preview what to expect, rather than mixing the two.
- There's an opportunity here to tell our story with a visual or graphic that could make it even easier to understand what is happening without reading. For instance a collage showing an image of familiar HBO Max titles, a plus sign (+), and actual or hinted at new shows from Max. We could even hint at the brand transition with HBO Max purple at left and Max blue at right, or similar.
- In addition to the all-caps mentioned in H, I'm curious about the color contrast here. Seems low?